Market Access

## **RHB** Capital Berhad

## "Hit by Higher Opex"

#### **Results Review**

- Actual vs. expectations. RHB Capital (RHB) 9M15's net profit of RM1.2 billion (-1% y-o-y) came in below from ours and consensus respectively. Excluding career transition scheme (CTS) cost of RM309 million, RHB's 9M15 net profit made up 72% of ours and 73.3% of consensus full year net profit forecast. 9M15 earnings performance were hampered by slower of both net interest income (-2% y-o-y) and non-interest income (-6% y-o-y). Additionally, net profit was hit by higher allowance of loan loss amounting to RM96 million.
- **Dividend.** No dividend declared in this quarter.
- Topline vs. Bottom line. 9M15 net income dropped to RM4.5 billion (-1% y-o-y) on the back of the surge in interest expense to RM3.5 billion (+15% y-o-y) mainly driven by higher funding expense on sukuk and subdebts totaling RM1.5 billion and USD300 million senior unsecured notes issued during second half of 2014. Non-interest income slipped to RM1.44 billion (-6%) due to lower trading income and investment banking related fee income as 3Q15 posed to be the main weaker link.
- Loans growth. Loans growth surged to 10% y-o-y in 9M15, with 3Q15 contributed to the big jump by 3.3% q-o-q. Domestic loansgrowth was flattish at 6.6% y-o-y, while international loans expanded by 38% y-o-y with stronger growth reported in Cambodia (+109% y-o-y) and Singapore (+43% y-o-y). Loans growth continued to be backed by retail segment (mortgage financing) and business banking (SME segment), benefitting from its programme lending initiatives through its branches

## **Results Review 3Q15**

#### Tuesday, December 01, 2015

#### HOLD (TP: RM6.15)

Current Price (RM)	RM5.56
New Fair Value (RM)	RM6.15
Previous Fair Value (RM)	RM7.70
Previous Recommend.	BUY
Upside To Fair Value	9%
Dividend Yield (FY15)	1.9%
Stock Code	
Bloomberg	RHBC MK
Stock & Market Data	
Listing	MAIN MARKET
Listing Sector	MAIN MARKET Finance
J.	
Sector	Finance
Sector Shariah Compliance	Finance
Sector Shariah Compliance Issued Shares (mn)	Finance No 3,102
Sector Shariah Compliance Issued Shares (mn) Market Cap (RM mn)	Finance No 3,102 17,270
Sector Shariah Compliance Issued Shares (mn) Market Cap (RM mn) YTD Chg In Share Price	Finance No 3,102 17,270 -24.4%
Sector Shariah Compliance Issued Shares (mn) Market Cap (RM mn) YTD Chg In Share Price Beta (x)	Finance No 3,102 17,270 -24.4% 1.07
Sector Shariah Compliance Issued Shares (mn) Market Cap (RM mn) YTD Chg In Share Price Beta (x) 52-week Hi/Lo (RM)	Finance No 3,102 17,270 -24.4% 1.07 RM8.12 RM5.52
Sector Shariah Compliance Issued Shares (mn) Market Cap (RM mn) YTD Chg In Share Price Beta (x) 52-week Hi/Lo (RM) 3M Average Volume (shrs)	Finance No 3,102 17,270 -24.4% 1.07 RM8.12 RM5.52 1.721mn

#### **Major Shareholders**

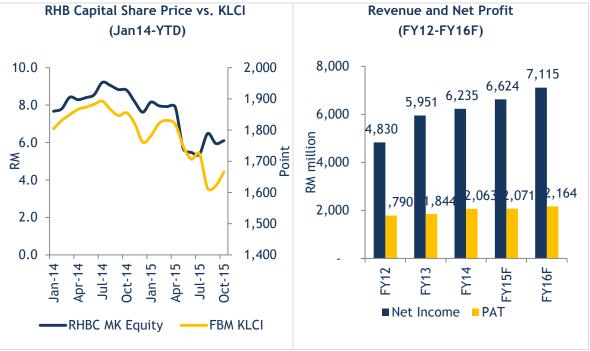
EPF	34.6%
Aabar Investment	17.5%
OSK Holdings	8.3%

- Higher cost only in 3Q15. Opex surged to RM2.8billion (+17% y-o-y), the major contributor was CTS scheme amounting to RM309 million and drove cost-to-income (CIR) to 62.8% in 9M15. Excluding CTS scheme, RHB 9M15's opex jumped only by 4.1% y-o-y and CIR at 55.9%. We understand that 1,812 employees accepted the scheme, this represents 11.8% of the group's Malaysian workforce of 15,348 and 13.1% of the group's permanent workforce of 13,787 in Malaysia. The group expects to achieve annual personnel cost savings of about RM193 million.
- Total deposits recovered. The Group's total deposits trailing loans growth at 7.3% y-o-y as domestic deposits grew by 5% y-o-y, pushing loan-to-deposit to 94% due to the acceleration in loans growth. Liquidity improved with CASA position surged to 37.1% vs. 34.1 in 9M14. Both fixed and demand deposits showed flattish growth of 12.5% y-o-y and 6.2% y-o-y respectively.
- Net Interest Margin (NIM) held up. NIM for 3Q15 was unchanged at 2.13% due to reducing exposure in high cost of deposits and hence, slower the cost of funds. The company is hopeful that if cost of deposits remains stable from here on, it may be able to sustain NIM at above 2.00% level next year.
- Outlook. Despite hit by CTS cost, we reckon that RHB is able to compete in highly competitive environment given the ability of RHB to keep credit cost lower and to ensure the manageable NIM compression in the future. Nevertheless, we are cautious with RHB opex moving forward as we believe the cost will be higher should RHB deviate from its cost discipline program. Nonetheless, management is confident that, despite the weak outlook, asset quality remains stable with no sign of alarming deterioration despite low loan loss coverage
- Change to our forecast. No change to our forecast as 3Q15 results are within our expectation. We estimate that FY15 and FY16 earnings to grow by 0.4% and 4.5% assisted by 1) full blown result of completion of OSKIB into RHBC financials 2) robust target for Islamic and Singapore unit 3) benefiting from IGNITE implementation.
- Valuation & recommendation. We value RHB at RM6.15 as we incorporate 1-standard deviation below mean P/BV of 0.9. That said, we downgrade our call to HOLD on RHB. Re-rating catalysts for the stock include i) adjustment in OPR as 75% of Group's loan attributed by flexible rate ii) steady NIM due to continuing lower cost of funds iii) aggressive expansion in Singapore.

## **Results Review - RHB Capital Berhad**

				Table 1:	Peers Co	omparis	on					
Company	YE	YE Price (RM)	EPS (RM)		P/E	(x)	Р/В (X)		ROE	Div Yield	TP (RM)	Call
			FY15	FY16	FY15	FY1 6	FY15	FY16	(%)	(%)	(1574)	
AFG	Mac	3.58	0.4	0.4	12.7	12.0	1.7	1.6	14.3	1.9	4.00	Hold
AMMB	Mac	4.59	0.6	0.6	11.0	11.0	1.4	1.3	14.1	4.5	5.10	Hold
BIMB	Dec	3.90	0.3	0.4	11.7	11.3	1.8	2.0	16.0	5.8	4.60	Buy
CIMB	Dec	4.50	0.5	0.6	12.1	10.4	1.3	1.5	9.2	3.5	4.90	Hold
Maybank	Dec	8.32	0.7	0.8	12.6	11.9	1.5	1.5	13.6	6.2	9.92	Buy
RHB Cap	Dec	5.56	0.8	0.9	9.7	9.1	1.1	1.1	11.5	1.3	6.15	Hold
Public Bank	Dec	18.38	1.2	1.3	15.3	14.2	2.6	2.8	18.7	2.9	19.14	Hold
Affin	Dec	2.38	0.3	0.3	9.0	8.5	0.7	0.7	7.8	5.1	NR	NR
MBSB	Dec	1.55	0.2	0.3	9.1	8.4	1.2	1.1	29.6	2.3	NR	NR
STMB	Dec	3.70	NA	NA	NA	NA	NA	NA	24.3	6.6	NR	NR
HL Bank	Jun	13.56	1.2	1.3	12.0	11.2	1.6	1.5	14.7	2.9	NR	NR
Average			0.6	0.7	11.5	10.8	1.5	1.5	15.8	3.9		

Source: Bloomberg, M&A Securities



Source: Bloomberg, M&A Securities

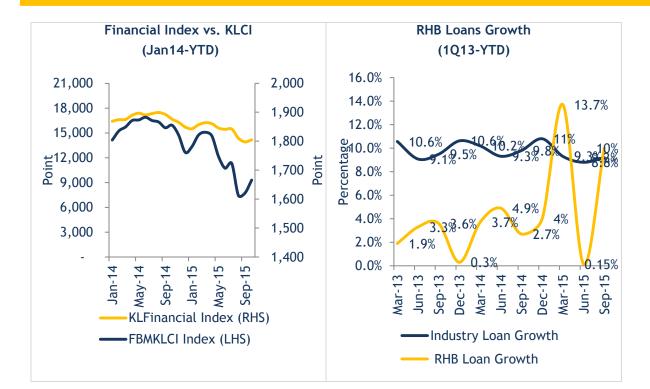


Table 2: Results A	nalysis
--------------------	---------

YE:March(RMmillion)3QGross Interest income1,9Interest expense(1,1Net interest income84Islamic banking22income22	68 1,93   25) (1,11   4 78   3 214	38     1,912       53)     (1,076)       4     836	3%	q-o-q 2% -2% 8%	9M15 5,897 (3,469) 2,428	9M14 5,506 (3,020) 2,486	y-o-y 7% 15% -2%
Interest expense(1,1)Net interest income84Islamic banking income22	25) (1,1)   4 78   3 21	53) (1,076)   4 836	) 5% 1%	-2% 8%	(3,469)	(3,020)	15%
Net interest income84Islamic banking income22	4 78 3 21	4 836	1%	8%			
Islamic banking 22 income 22	3 21				2,428	2,486	<b>?</b> %
income		4 196	13%				-∠/0
	8 /8		13/0	4%	639	532	20%
Other income 44	0 -0	8 615	-27%	-8%	1,442	1,541	-6%
Net income 1,5	14 1,48	37 1,647	-8%	2%	4,509	4,558	-1%
<b>Operating expenses</b> (1,1	69) (84	3) (841)	<b>39</b> %	<b>39</b> %	(2,832)	(2,424)	17%
Pre-provision income 34			-57%	-46%	1,678	2,134	-21%
Allowance loan loss (96	ō) 41	(94)	2%	-336%	(106)	(166)	-36%
Writeback of 40 impairment	6 8	3	1477%	503%	59	123	-52%
Operating profit 29	4 69	2 715	<b>-59</b> %	-58%	1,631	2,091	-22%
Associate -	-	0	-100%	#DIV/0!	-	(0)	-100%
Joint Ventures 0	-	0	-44%	1 <b>80</b> %	0	0	-38%
<b>PBT</b> 29	4 69	2 715	- <b>59</b> %	-57%	1,632	2,092	-22%
Taxation (10	7	, , ,	<b>-39</b> %	-40%	(431)	(527)	-18%
<b>PAT</b> 19	5 52	7 552	<b>-65</b> %	-63%	1,201	1,565	-23%
<u>Margin</u>							
NII margin 56					54%	55%	
NOII margin 30					32%	34%	
PPOP margin 23					37%	47%	
PBT margin 19					36%	46%	
PAT margin 13					27%	34%	
EPS (sen) 7.		5 21.5			46.7	60.8	

Source: Bursa Malaysia, M&A Securities

Table 3: Financial Forecast						
YE: Dec (RM million)	FY12	FY13	FY14	FY15F	FY16F	
Gross Interest income	6,153	6,901	7,470	7,998	8,452	
Interest expense	(3,193)	(3,626)	(4,178)	(4,575)	(4,772)	
Net interest income	2,960	3,274	3,291	3,423	3,680	
Islamic banking income	490	591	732	769	807	
Other income	1,379	2,085	2,211	2,433	2,627	
Net income	4,830	5,951	6,235	6,624	7,115	
Operating expenses	(2,294)	(3,052)	(3,411)	(3,718)	(4,053)	
Pre-provision income	2,536	2,899	2,824	2,906	3,062	
Allowance loan loss	(148)	(448)	(206)	(242)	(265)	
Writeback of impairment	(4)	19	117	60	50	
Operating profit	2,384	2,470	2,735	2,724	2,846	
Associate	0	1	(0)	0.3	0	
Joint Ventures	1	0	0	1	1	
PBT	2,385	2,471	2,735	2,725	2,848	
Taxation	(595)	(627)	(672)	(654)	(683)	
PAT	1,790	1,844	2,063	2,071	2,164	
EPS	79.0	72.9	79.7	80.5	84.1	
Dividend (sen)	22.1	16.3	6.0	16.1	16.8	
Dividend Payment (RM mil)	562	415	154	414	433	
Dividend Payout	31%	23%	7%	20%	20%	
Retained Earnings (RM mil)	1,227	1,429	1,909	1,657	1,731	
PER (x)	10.5	11.4	10.4	10.3	9.9	
Gross Yield	3%	2%	1%	2%	2%	
BV	5.5	6.2	6.9	7.5	8.2	
P/BV	1.4	1.3	1.1	1.1	1.0	

Source: Bursa Malaysia, M&A Securities

Market Access

Table 5: Financial Ratio						
YE: Dec (RM million)	FY12	FY13	FY14	FY15F	FY16f	
Growth						
NII	6%	11%	1%	4%	8%	
NOII	28%	51%	6%	10%	8%	
Operating expenses	21%	33%	12%	<b>9</b> %	<b>9</b> %	
Pre-provision profit	5%	14%	-3%	3%	5%	
Core net profit	<b>19</b> %	3%	12%	0%	4%	
Gross loans	15%	<b>9</b> %	17%	4%	6%	
Customer deposits	<b>19</b> %	0%	14%	7%	7%	
Total assets	24%	1%	15%	5%	6%	
<u>Profitability</u>						
NOII/Total income	17%	22%	21%	22%	22%	
Average Lending Yield	2.1%	2.3%	2.2%	2.3%	2.3%	
Average Cost of funds	3.8%	3.6%	3.5%	3.4%	3.4%	
NII	1.7%	1.8%	1.6%	1.6%	1.6%	
Cost/income						
Asset Quality						
Net NPL	2%	2%	2%	2%	2%	
Gross NPL	3%	3%	2%	2%	2%	
SP+GP/Gross Loans	-0.3%	0.4%	0.3%	0.1%	0.1%	
Return						
ROA	1%	1%	1%	1%	1%	
ROE	12%	11%	11%	10%	10%	

Source: Bursa Malaysia, M&A Securities

# M&A Securities

#### STOCK RECOMMENDATIONS

BUY	Share price is expected to be $\geq$ +10% over the next 12 months.
TRADING BUY	Share price is expected to be $\geq$ +10% within 3-months due to positive newsflow.
HOLD	Share price is expected to be between -10% and +10% over the next 12 months.
SELL	Share price is expected to be $\geq$ -10% over the next 12 months.

#### SECTOR RECOMMENDATIONS

OVERWEIGHT The sector is expected to outperform the FBM KLCI over the next 12 months. NEUTRAL The sector is expected to perform in line with the FBM KLCI over the next 12 months.

UNDERWEIGHT The sector is expected to underperform the FBM KLCI over the next 12 months.

#### DISCLOSURES AND DISCLAIMER

This report has been prepared by M&A SECURITIES SDN BHD. Readers should be fully aware that this report is for informational purposes only and no representation or warranty, expressed or implied is made as to the accuracy, completeness or reliability of the information or opinion contained herein. The recommendation and opinion are based on information obtained or derived from sources believed to be reliable.

This report contains financial forecast/projection based on our assumptions which may defer from the actual financial results announced by the companies under coverage. All opinions, estimates and assumptions are subject to change without notice. Analysts will initiate, update and cease coverage solely at the discretion of M&A SECURITIES SDN BHD.

Investors are to be cautioned that value of any securities invested may fluctuate from time to time. We advise investors to seek financial, legal and other advice for investing based on the recommendation of our report as we have not taken into account each investors' specific investment objectives, risk tolerance and financial position.

This report is not, and should not be construed as, an offer to buy or sell any securities or other financial instruments. M&A SECURITIES SDN BHD can accept no liability for any consequential loss or damage whether direct or indirect. Investment should be made at investors' own risks.

M&A SECURITIES SDN BHD and INSAS GROUP of companies, their respective directors, officers, employees and connected parties may have interest in any of the securities mentioned and may benefit from the information herein. M&A SECURITIES SDN BHD and INSAS GROUP of companies and their affiliates may provide services to any company and affiliates of such companies whose securities are mentioned herein. This report may not be reproduced, distributed or published in any form or for any purpose.

M & A Securities SdnBhd (15017-H) (A wholly-owned subsidiary of INSAS BERHAD) A Participating Organisation of Bursa Malaysia Securities Berhad

Principal Office: Level 1,2,3 No.45 & 47,43-6 The Boulevard, Mid Valley City, Lingkaran Syed Putra, 59200 Kuala Lumpur Tel: +603 - 2282 1820 Fax: +603 - 2283 1893 Website: www.mnaonline.com.my