

PP14767/09/2012(030761)

MMHE Holdings Berhad

“Earnings Outlook Still Fragile”

Results Review

- Actual vs. expectations.** Malaysia Marine and Heavy Engineering Holding Berhad (MMHE) 9M15 net profit of RM71 million (-37% y-o-y) came in below ours and consensus estimates respectively, accounting 52% and 58% of ours and consensus full year net profit forecast. The disappointing earnings performance was dragged by lower contribution from offshore division which registered operational loss of RM16 million in 9M15. We expect lack of new contract wins will be the torn-in-the-flesh for the group throughout FY15 and possibly FY16.
- Dividend.** No dividend was declared during the quarter.
- Top line.** 9M15 revenue declined to RM1.7 billion (-21% y-o-y) mainly impacted by lower contribution from the offshore division whose revenue eased to RM1.4 billion (-32% y-o-y) due to the completion of major projects. During the period, MMHE has successfully delivered SK316 central processing platform (CPP) and wellhead platform (WHP) to its client on 1st September 2015. Currently, the group is fabricating the Malikai tension leg platform (TLP), Besar-A WHP and jacket as well as North Malay Basin (NMB) Bergading structures.
- Bottom line.** The group’s operating profit was down to RM73 million (-9% y-o-y) hammered by weaker contribution from offshore division which recorded an operational loss of RM16 million due to additional cost incurred to complete the Malikai TLP project. Nonetheless, marine division recorded an improvement in operating profit (+199% y-o-y) lifted by higher value for vessels repaired from rigs, Floating Storage Unit (FSU) and FPSO categories. Overall, 9M15 EBIT margin

Wednesday, November 04, 2015

HOLD (TP: RM1.04)

| | |
|--------------------------|--------|
| Current Price (RM) | RM1.10 |
| New Fair Value (RM) | RM1.04 |
| Previous Fair Value (RM) | RM1.20 |
| Previous Recommend. | HOLD |
| Upside To Fair Value | -5% |
| Dividend Yield (FY16) | NA |

| | |
|------------|---------|
| Stock Code | |
| Bloomberg | MMHE MK |

| | |
|--------------------------|-------------|
| Stock & Market Data | |
| Listing | MAIN MARKET |
| Sector | Oil and Gas |
| Shariah Compliance | Yes |
| Issued Shares (mn) | 1,600 |
| Market Cap (RM mn) | 1,760 |
| YTD Chg In Share Price | -38% |
| Beta (x) | 1.69 |
| 52-week on Hi/Lo (RM) | 2.34 0.89 |
| 3M Average Volume (shrs) | 1.80mn |
| Estimated Free Float | 10% |

| | |
|--------------------|-----|
| Major Shareholders | |
| MISC | 67% |
| Technip | 9% |
| Geoproduction | |
| LTH | 6% |

was flat at 4%, more or less the same against 9M14 margin of 4%.

- **Outlook.** MMHE's latest orderbook has declined to RM955 million as at September 2015 (June 2015: RM1.0 billion) which could last the group only until 2017. Note that the group has secured multiple of fabrication contracts, marine repair and conversion works worth RM324 million in June 2015 consisting of i) fabrication of substructures and bridge for the Baronía CPP-B project due for load-out and sail-away to Petronas Carigali Sdn Bhd (PCSB) in March 2017, ii) the contractor for PCSB - Facilities Improvement Project Package C: Peninsular Malaysia offshore operations with 2 years contract tenure from June 2015 until June 2017 with the option of a 1-year extension, iii) repair life extension project and dry-docking for two LNG carrier vessels for MISC, namely 'Puteri Intan' and 'Puteri Delima' to be completed by early September 2015 and iv) conversion of a vessel into a FSO facility for E.A. Technique (M) Berhad and targeted for sail-away by end June 2016.

MMHE is currently bidding for several RAPID packages worth RM1.8 billion and other local and overseas projects worth RM2.2 billion. The management gave indication that outlook for FY15 remains challenging in tandem with the downtrend in global oil price which resulted in tightening budget from major operator including Petronas and hence, dimming the group's ability to replenish its order book further.

- **Change to forecast.** We have done some housekeeping exercise and came out with new FY15 and FY16 earnings forecast of RM104 million (-20% y-o-y) and RM121 million (+16% y-o-y) respectively. We expect MMHE to post weaker FY15 earnings due to slower-than-expected new jobs replenishment in tandem with the softening in oil prices. Nonetheless, FY16 earnings growth are expected to be fuelled by additional contribution from marine division from vessel repair works.
- **Valuation & recommendation.** We re-value our target price on MMHE at RM1.04 based on 13x PER (10% discount to last 3-years average low PER of 15x) pegged to FY16 EPS of 8sen and the stock is a **HOLD** due to the less-than-encouraging outlook impacted by fewer job wins which could dampen the orderbook outlook. Until there is clear sign of contract flow momentum in the coming quarters, we expect investor to remain cautious on MMHE.

Table 1: Peers Comparison (Calenderised)

| Company | FYE | Price (RM) | EPS (sen) | | P/E (X) | | P/B (X) | | ROE (%) | DY (%) | TP (RM) | Call |
|-------------------|-----|------------|-----------|------|---------|------|---------|------|---------|--------|---------|------|
| | | | FY15 | FY16 | FY15 | FY16 | FY15 | FY16 | | | | |
| SapuraKencana | Jan | 2.16 | 18 | 19 | 12.5 | 11.3 | 1.0 | 0.9 | 7 | 2 | 2.55 | Buy |
| Wah Seong | Dec | 1.19 | 12 | 13 | 9.9 | 8.9 | 0.8 | 0.8 | 10 | 3 | 1.15 | Hold |
| Bumi Armada | Dec | 0.98 | 6 | 8 | 16.5 | 12.8 | 0.9 | 0.8 | (3) | 2 | 1.06 | Hold |
| Dialog Group | Jun | 1.63 | 6 | 6 | 28.3 | 25.8 | 4.1 | 3.9 | 16 | 1 | 1.60 | Hold |
| MMHE | Dec | 1.10 | 8 | 8 | 14.2 | 13.7 | 0.7 | 0.6 | 4 | NA | 1.04 | Hold |
| PetDag | Dec | 22.56 | 81 | 87 | 27.9 | 25.9 | 4.3 | 4.2 | 13 | 2 | 22.68 | Hold |
| Dayang | Dec | 1.67 | 18 | 21 | 9.6 | 8.2 | 1.6 | 1.4 | 18 | 2 | 1.80 | Hold |
| UMW-OG | Dec | 1.22 | 4 | 6 | 33.6 | 19.2 | 0.8 | 0.8 | 5 | 1 | 0.90 | Sell |
| Perisai | Dec | 0.33 | 1 | 2 | 40.6 | 13.5 | 0.4 | 0.4 | 2 | NA | NR | NR |
| Perdana Petroleum | Dec | 1.54 | (0) | 8 | NA | 19.0 | 1.5 | 1.3 | 6 | 1 | NR | NR |
| TH Heavy | Dec | 0.20 | (1) | 2 | NA | 10.5 | 0.5 | 0.4 | (25) | NA | NR | NR |
| Petra Energy | Dec | 1.27 | 10 | 13 | 12.9 | 9.4 | 0.8 | 0.8 | 8 | 2 | NR | NR |
| Deleum | Dec | 1.33 | 15 | 18 | 9.1 | 7.5 | 1.7 | 1.5 | 22 | 5 | NR | NR |
| Uzma | Dec | 2.24 | 20 | 24 | 11.0 | 9.1 | 1.9 | 1.2 | 17 | 2 | NR | NR |
| KNM | Dec | 0.53 | 6 | 7 | 8.9 | 7.5 | 0.4 | 0.4 | 3 | NA | NR | NR |
| Average | | | | | 18.1 | 13.5 | 1.4 | 1.3 | 7 | 2 | | |

Source: Bloomberg, M&A Securities

Table 2: Financial Forecast

| YE: Dec (RM million) | FY12 | FY13 | FY14 | FY15F | FY16F |
|----------------------|-------|-------|-------|-------|-------|
| Revenue | 3,330 | 2,885 | 2,701 | 2,085 | 1,819 |
| EBITDA | 259 | 270 | 212 | 175 | 192 |
| EBIT | 202 | 202 | 135 | 102 | 117 |
| Net Finance cost | 0 | (6) | (13) | (11) | (11) |
| Share of JV | (25) | 1 | (4) | 0 | 0 |
| PBT | 177 | 198 | 119 | 91 | 106 |
| Net profit | 201 | 237 | 130 | 104 | 121 |
| EPS (sen) | 13 | 15 | 8 | 7 | 8 |
| EBITDA margin | 8% | 9% | 8% | 8% | 11% |
| EBIT margin | 6% | 7% | 5% | 5% | 6% |
| PBT margin | 5% | 7% | 4% | 4% | 6% |
| Net profit margin | 6% | 8% | 5% | 5% | 7% |
| PER (x) | 35.0 | 23.7 | 21.9 | 16.9 | 14.5 |
| P/BV (x) | 2.9 | 2.2 | 1.1 | 0.7 | 0.6 |
| Dividend (sen) | 10 | 5 | NA | NA | NA |
| Dividend yield | 2% | 1% | NA | NA | NA |

Source: Bursa Malaysia, M&A Securities

Table 3: Results Analysis

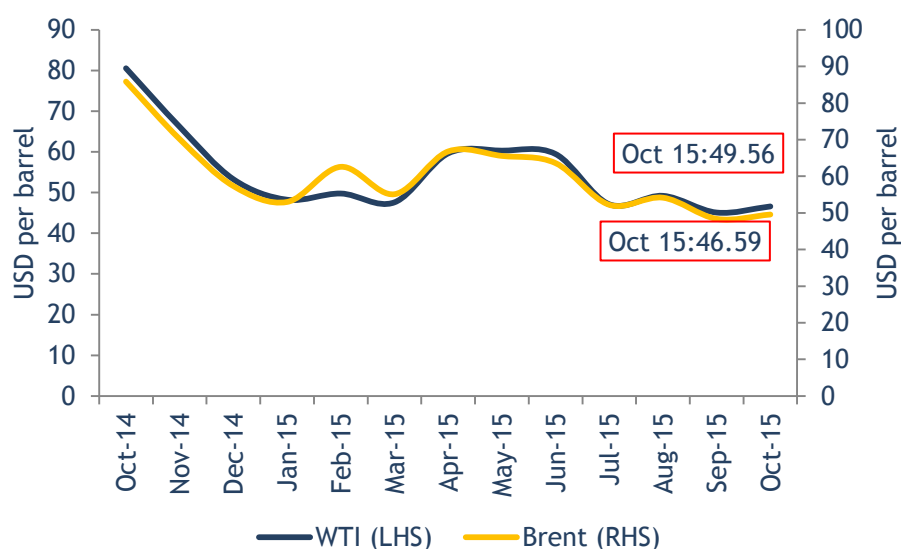
| YE: Dec (RM million) | 3Q14 | 2Q15 | 3Q15 | q-o-q | y-o-y | 9M14 | 9M15 | y-o-y |
|----------------------|-------|------|-------|-------|-------|-------|-------|-------|
| Revenue | 540 | 582 | 436 | -25% | -19% | 2,192 | 1,738 | -21% |
| EBIT | 23 | 17 | 20 | 17% | -11% | 81 | 73 | -9% |
| JCE | (3.0) | 0.1 | (0.7) | NM | NM | (1.0) | (0.9) | NM |
| PBT | 20 | 18 | 20 | 12% | -2% | 80 | 72 | -9% |
| Taxation | 19 | 1 | (3) | -615% | NM | 34 | (2) | -105% |
| Net profit | 39 | 18 | 17 | -6% | -57% | 113 | 71 | -37% |
| EPS (sen) | 2 | 1 | 1 | 0% | -54% | 7 | 4 | -38% |
| EBIT margin | 4% | 3% | 5% | | | 4% | 4% | |
| Pre-tax margin | 4% | 3% | 5% | | | 4% | 4% | |
| Net profit margin | 7% | 3% | 4% | | | 5% | 4% | |
| Effective tax rate | -95% | -3% | 16% | | | -42% | 2% | |

Source: Bursa Malaysia, M&A Securities

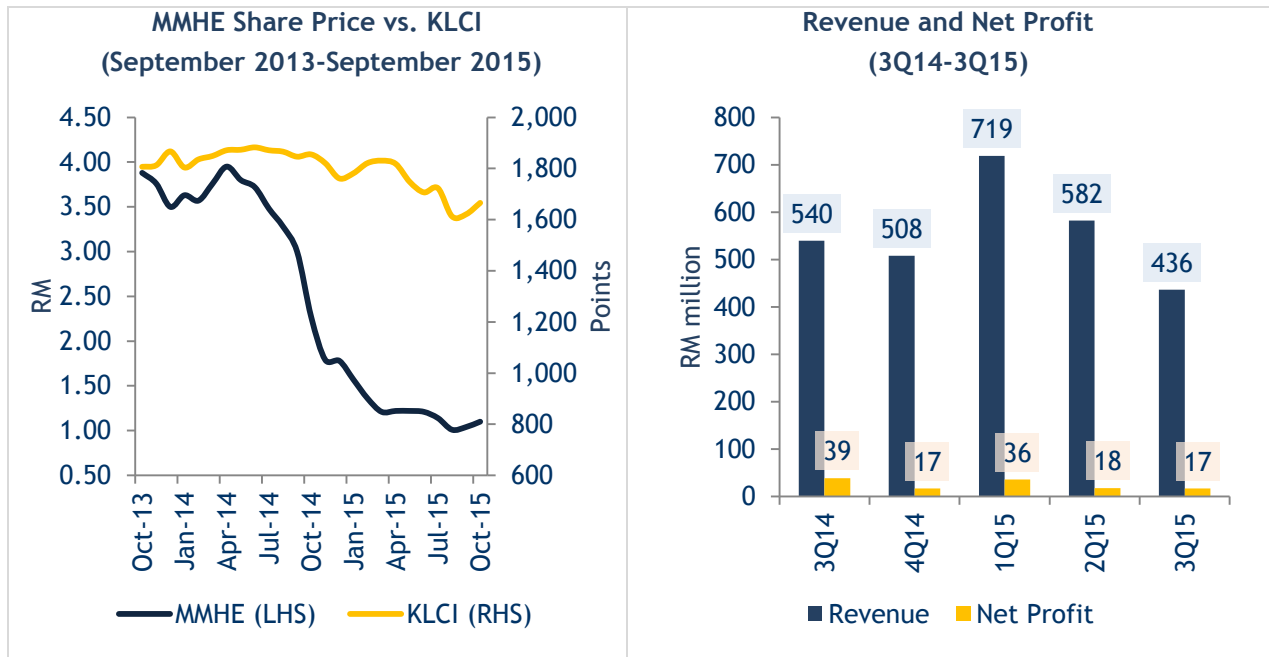
Table 4: Segmental Analysis

| YE: Dec (RM million) | 3Q14 | 2Q15 | 3Q15 | q-o-q | y-o-y | 9M14 | 9M15 | y-o-y |
|-------------------------|------|------|------|-------|-------|-------|-------|-------|
| Revenue | | | | | | | | |
| Offshore | 507 | 461 | 302 | -34% | -40% | 2,025 | 1,380 | -32% |
| Marine | 39 | 121 | 134 | 11% | 241% | 204 | 361 | 77% |
| Others | 0.01 | 0.05 | 0 | -100% | -100% | 0.1 | 0.1 | 38% |
| Operating Profit | | | | | | | | |
| Offshore | 16 | 6 | (24) | NM | -251% | 54 | (16) | NM |
| Marine | 3 | 19 | 25 | 27% | 660% | 20 | 59 | 199% |
| Others | 10 | (2) | 25 | NM | 155% | 25 | 48 | 94% |

Source: Bursa Malaysia, M&A Securities

WTI vs. Brent Crude Oil Price
(October 2014-October 2015)

Source: Bloomberg



Source: Bloomberg, M&A Securities

M&A Securities

STOCK RECOMMENDATIONS

| | |
|--------------------|--------------------------------------------------------------------------------------|
| BUY | Share price is expected to be $\geq +10\%$ over the next 12 months. |
| TRADING BUY | Share price is expected to be $\geq +10\%$ within 3-months due to positive newsflow. |
| HOLD | Share price is expected to be between -10% and $+10\%$ over the next 12 months. |
| SELL | Share price is expected to be $\geq -10\%$ over the next 12 months. |

SECTOR RECOMMENDATIONS

| | |
|--------------------|--------------------------------------------------------------------------------------|
| OVERWEIGHT | The sector is expected to outperform the FBM KLCI over the next 12 months. |
| NEUTRAL | The sector is expected to perform in line with the FBM KLCI over the next 12 months. |
| UNDERWEIGHT | The sector is expected to underperform the FBM KLCI over the next 12 months. |

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