

14767/09/2012(030761)

IHH Healthcare Bhd

“Fit and Healthy 1Q15”

Results Review

- Actual vs. expectations.** IHH Healthcare (IHH) recorded a commendable 1Q15 net profit of RM171 million (+8% y-o-y) that came in line with ours and consensus estimates respectively, accounting 20% of ours and consensus full year net profit forecast. Excluding exceptional items, 1Q15 net profit grew solidly assisted by higher contribution from the Parkway Pantai and Acibadem segment with both hospitals recorded an increase in inpatient admission by 7% and 3% respectively. PBT however, dropped by 4% y-o-y to RM233 million due to higher finance cost of RM155 million compared with the preceding year of RM64 million.
- Dividend.** There was no dividend declared during the quarter.
- Parkway Pantai.** Parkway Pantai posted higher revenue and EBITDA at RM1.2 billion (+14% y-o-y) and RM297 million (+15% y-o-y) in 1Q15, underpinned by strong inpatient admission from Singapore hospitals that jumped by 7% y-o-y respectively. Malaysia’s inpatient admission however was flat during the quarter. 1Q15 revenue per inpatient admission increased by 2% to approximately RM24,392 in Singapore and jumped by 14% to RM5,412 in Malaysia compared to preceding year.
- Acibadem.** Turkey’s largest private healthcare provider recorded revenue growth of 15% y-o-y in 1Q15 to RM737 million and EBITDA growth of 27% y-o-y to RM148 million, driven by higher inpatient admissions from existing operations and new hospitals consisting of Acibadem Ankara Hospital and Acibadem Bodrum Hospital as well as contribution from the one year-old

Friday, May 29, 2015

SELL (TP: RM 5.19)

|                            |         |
|----------------------------|---------|
| Current Price (RM)         | RM5.80  |
| New Target Price (RM)      | RM5.19  |
| Previous Target price (RM) | RM 4.92 |
| Previous Recomm.           | HOLD    |
| Upside to the Target Price | -10%    |
| Dividend Yield (FY15)      | 1%      |

|            |        |
|------------|--------|
| Stock Code |        |
| Bloomberg  | IHH MK |

|                            |             |
|----------------------------|-------------|
| Stock & Market Data        |             |
| Listing                    | MAIN MARKET |
| Sector                     | Healthcare  |
| Shariah Compliance         | Yes         |
| Issued Shares              | 8,207.4mn   |
| Market Cap                 | 49,162.3mn  |
| YTD Chg In Share Price     | 24.27%      |
| Beta (x)                   | 0.86        |
| 52-week Hi/Lo (RM)         | 6.12   3.94 |
| 6M Average Volume (shares) | 6.158mn     |
| Estimated Free Float       | 17%         |

|                       |        |
|-----------------------|--------|
| Major Shareholders    |        |
| Khazanah Nasional Bhd | 43.63% |
| Mitsui & Co LTD       | 20.10% |
| EPF                   | 8.77%  |

Acibadem Atakent Hospital. Average revenue per inpatient admission rose by 10% y-o-y to RM9,565 for 1Q15.

- Catalyst on new projects.** IHH will gradually open additional wards and beds in the future to meet patient demands and the group has already started commencing some of their few projects to expand their share market. The Group will start the construction of Parkway Pantai and Gleneagles's new hospitals in Malaysia, Hong Kong and India. In Malaysia, new Greenfield projects, namely Gleneagles Kota Kinabalu and Gleneagles Medini will add an approximately 400 beds by FY15. In Turkey, there are three Greenfield projects, namely Acibadem Altunizade with expectation of approximately new 150 beds, Acibadem Kartal and Atasehir which is located in Istanbul. Acibadem Kartal and Atasehir are currently under valuation and ongoing discussion. Hence, these two projects could add approximately another 300 beds to IHH's bed capacity. The Brownfield project, namely Acibadem Taksim which is currently under construction is estimated to complete by 1<sup>st</sup> half FY15. This hospital will add another 120 beds capacity. These new projects across Malaysia and Turkey are expected to boost the patients' volume and revenue upon its completion.
- Change to forecast.** We have done some housekeeping exercise and came out with new FY15 and FY16 earnings forecast of RM884 million and RM1.10 billion respectively. FY15 and FY16 earnings are projected to increase 17% and 25% y-o-y lifted by i) strong balance sheet and cash flow to support its expansion plans as they move forward and ii) steady patient volume due to continuous demand and quality service of private healthcare.
- Valuation.** Due to our revision in earning forecast, we have come out with a new target price on IHH of **RM5.19** based on SOP-valuation and the stock is a **SELL**. Re-rating catalyst may come from i) expansion of existing facilities that may increase the inpatient admission and ii) continuous business expansion Malaysia, Hong Kong and Turkey and newly opened hospitals which would add more beds in FY15 and FY16.

Table 1: Peers Comparison

| Company        | Year End | Price (RM) | EPS (sen) |      | P/E (X) |      | P/B (X) |      | ROE (%) | Div Yield (%) | Target Price | Call |
|----------------|----------|------------|-----------|------|---------|------|---------|------|---------|---------------|--------------|------|
|                |          |            | FY14      | FY15 | FY14    | FY15 | FY14    | FY15 |         |               |              |      |
| KPJ Healthcare | Dec      | 4.22       | 12        | 14   | 33      | 30   | 3       | 3    | 10.9    | 1.22          | 3.92         | Hold |
| IHH Healthcare | Dec      | 5.80       | 12        | 15   | 47      | 38   | 2       | 2    | 4.0     | 0.36          | 5.19         | Sell |
| PharmaNiaga    | Dec      | 6.90       | 39        | 40   | 14      | 14   | 3       | 3    | 18.5    | 4.91          | NA           | NA   |
| Average        |          |            | 21        | 23   | 31      | 27   | 3       | 2    |         |               |              |      |

Source: Bloomberg, M&A Securities

Table 2: Financial Forecast

| YE: Dec (RM million) | FY12  | FY13  | FY14  | FY15F | FY16F  |
|----------------------|-------|-------|-------|-------|--------|
| Revenue              | 6,962 | 6,756 | 7,344 | 9,111 | 10,410 |
| EBITDA               | 1,569 | 1,658 | 1,336 | 1,649 | 1,884  |
| PBT                  | 1,058 | 882   | 1,221 | 1,427 | 1,783  |
| Net profit           | 751   | 631   | 754   | 884   | 1,106  |
| EPS (sen)            | 11    | 8     | 9     | 11    | 14     |
| PBT margin           | 15%   | 13%   | 17%   | 16%   | 17%    |
| Net profit margin    | 11%   | 9%    | 10%   | 10%   | 11%    |
| PER (x)              | 29    | 50    | 50    | 47    | 38     |
| P/BV (x)             | 1.57  | 1.74  | 2.51  | 2.44  | 2.36   |

Source: Company, M&amp;A Securities

Table 3: IHH Sum of Parts

|                 | Valuation Basis | Value RM | Multiples/Stake | Effective EV | Per IHH Share |
|-----------------|-----------------|----------|-----------------|--------------|---------------|
| PPL             | FY16F EV/EBITDA | 1,662    | 21x             | 29,915       | 3.65          |
| Acibadem        | FY16F EV/EBITDA | 766      | 26x             | 10,294       | 1.26          |
| IMU Health      | FY16F EV/EBITDA | 96       | 16x             | 1,549        | 0.19          |
| PlifeReit       | Consensus TP    | 1,371    | 36%             | 490          | 0.06          |
| Apollo          | Consensus TP    | 1,097    | 11%             | 119          | 0.01          |
| Net Debt/ Share | FY15F           |          |                 | 218          | 0.03          |
| Total           |                 |          |                 | 42,586       | 5.19          |

Source: M&amp;A Securities

Table 4: Results Highlight

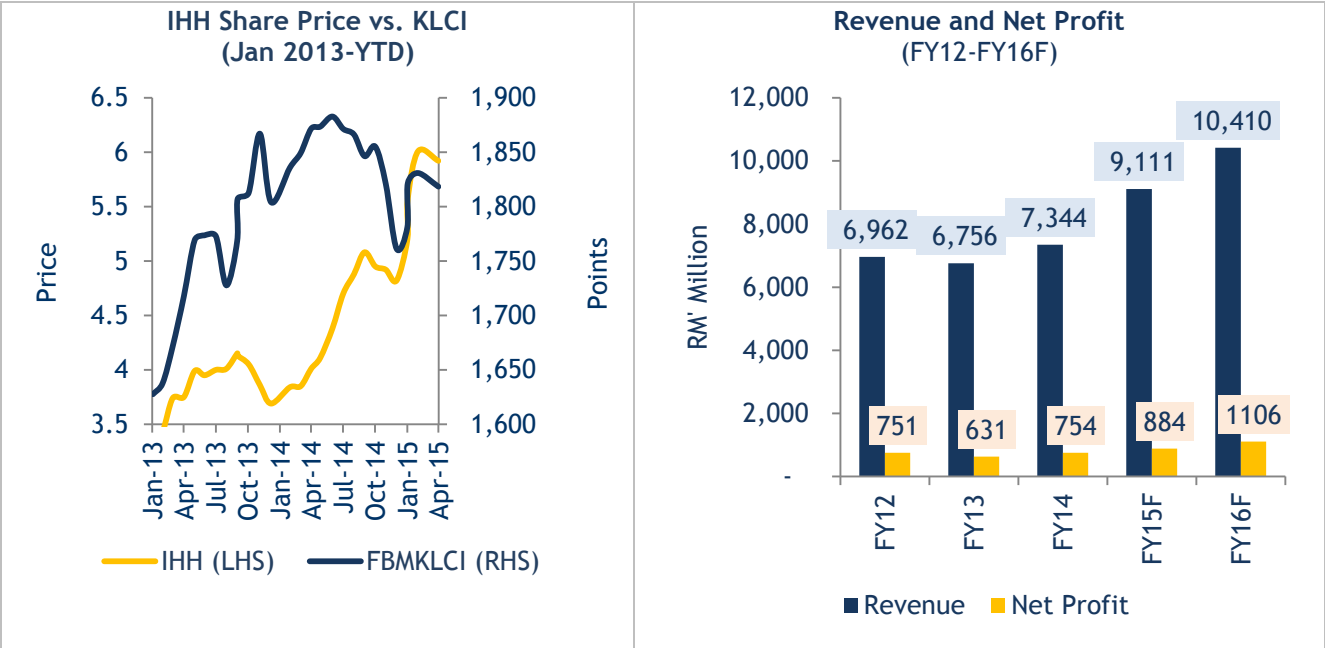
| YE: Dec (RM million) | 1Q15  | 1Q14  | 4Q14  | q-o-q | y-o-y | 3M15  | 3M14  | y-o-y |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue              | 2,003 | 1,758 | 1,937 | 3%    | 14%   | 2,003 | 1,758 | 14%   |
| EBITDA               | 506   | 438   | 588   | -14%  | 16%   | 506   | 438   | 16%   |
| PBT                  | 233   | 243   | 429   | -46%  | -4%   | 233   | 243   | -4%   |
| Taxation             | (52)  | (54)  | (94)  | -44%  | -3%   | (52)  | (54)  | -3%   |
| Net Profit           | 171   | 159   | 239   | -28%  | 8%    | 171   | 159   | 8%    |
| EPS (sen)            | 2     | 2     | 3     | -30%  | 7%    | 2     | 2     | 7%    |
| EBITDA margin        | 25%   | 25%   | 30%   |       |       | 25%   | 25%   |       |
| PBT margin           | 12%   | 14%   | 22%   |       |       | 12%   | 14%   |       |
| Net profit margin    | 9%    | 9%    | 12%   |       |       | 9%    | 9%    |       |
| Effective tax rate   | -22%  | -22%  | -22%  |       |       | -22%  | -22%  |       |

Source: Company, M&amp;A Securities

Table 5: Segmental Analysis

|                   | 1Q15  | 1Q14  | y-o-y | 3M15  | 3M14  | y-o-y |
|-------------------|-------|-------|-------|-------|-------|-------|
| <b>Revenue</b>    |       |       |       |       |       |       |
| Parkway Pantai    | 1,187 | 1,044 | 14%   | 1,187 | 1,044 | 14%   |
| Acibadem Holdings | 737   | 640   | 15%   | 737   | 640   | 15%   |
| IMU Health        | 57    | 50    | 13%   | 57    | 50    | 13%   |
| Plife REIT        | 23    | 23    | -1%   | 23    | 23    | -1%   |
| <b>EBITDA</b>     |       |       |       |       |       |       |
| Parkway Pantai    | 297   | 259   | 15%   | 297   | 259   | 15%   |
| Acibadem Holdings | 148   | 117   | 27%   | 148   | 117   | 27%   |
| IMU Health        | 23    | 21    | 9%    | 23    | 21    | 9%    |
| Plife REIT        | 54    | 52    | 3%    | 54    | 52    | 3%    |

Source: Bloomberg, M&amp;A Securities



## M&A Securities

### STOCK RECOMMENDATIONS

|                    |  |
|--------------------|--|
| <b>BUY</b>         | Share price is expected to be $\geq +10\%$ over the next 12 months.                  |
| <b>TRADING BUY</b> | Share price is expected to be $\geq +10\%$ within 3-months due to positive newsflow. |
| <b>HOLD</b>        | Share price is expected to be between $-10\%$ and $+10\%$ over the next 12 months.   |
| <b>SELL</b>        | Share price is expected to be $\geq -10\%$ over the next 12 months.                  |

### SECTOR RECOMMENDATIONS

|                    |  |
|--------------------|--|
| <b>OVERWEIGHT</b>  | The sector is expected to outperform the FBM KLCI over the next 12 months.           |
| <b>NEUTRAL</b>     | The sector is expected to perform in line with the FBM KLCI over the next 12 months. |
| <b>UNDERWEIGHT</b> | The sector is expected to underperform the FBM KLCI over the next 12 months.         |

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M & A Securities SdnBhd (15017-H)

(A wholly-owned subsidiary of INSAS BERHAD)

A Participating Organisation of Bursa Malaysia Securities Berhad

#### Principal Office:

Level 1,2,3 No.45-47 &43-6  
The Boulevard, Mid Valley City,  
Lingkaran Syed Putra,  
59200 Kuala Lumpur  
Tel: +603 - 2282 1820 Fax: +603 - 2283 1893  
Website: [www.mnaonline.com.my](http://www.mnaonline.com.my)