PP14767/09/2012(030761)

Malakoff Corporation Bhd

"All on Track"

Results Review

- Actual vs. expectations. Malakoff Corporation Bhd (Malakoff) 9M15 net profit of RM388 million (+39% y-o-y) came in line with ours, but below consensus estimates, accounting 80% and 60% of ours and consensus full year net profit forecast respectively. The higher earnings was premised on solid finance income of RM141 million (+67% y-o-y) and lower finance cost of RM603 million (-12% y-o-y) on the back of Junior sukuk Musharakah redemption recently, resulting in commendable savings on finance cost.
- **Dividend.** Malakoff announced second interim dividend of 2 cent, bringing 9M15 dividend to 5 cent vs. 3.97 cent, translating into 64% payout ratio.
- Topline vs. Bottomline. 3Q15 revenue of RM1.28 billion (+9% y-o-y, 4% q-o-q) came on the back of slower contribution from Kapar Energy Ventures (KEV) that undertook scheduled maintenance and various issues at other plants. Cumulatively, revenue in 9M15 of RM3.92 billion (-5% y-o-y) was hampered by lower output of gas generated power plants as well as scheduled maintenance undertaken. Nevertheless, EBITDA margin touched 48% in 9M15 (+500bps) on the back of lower finance costs due to sukuk redemption.
- Associate contribution. The operational issue at the 40%-owned associate KEV is resolved, however management believes the turnaround plant may take effect next year. Besides KEV, associates income would still be contributed by its international power and desalination plants, which is estimated to be around RM50-60 million for FY15.

Tuesday, November 24, 2015

BUY (TP:RM2.30)

| Current Price (RM) | RM1.62 |
|--------------------------|--------|
| New Fair Value (RM) | RM2.30 |
| Previous Fair Value (RM) | RM2.30 |
| Previous Recommend. | BUY |
| Upside To Fair Value | 39% |
| Dividend Yield (FY15) | 3.0% |
| | |

Stock Code

| Bloomberg | MLK MK |
|-----------|--------|
| 3 | |

Stock & Market Data

| Listing | MAIN MARKE | Т |
|--------------------------|---------------|----|
| Sector | Utilitie | es |
| Shariah Compliance | Υe | es |
| Issued Shares (mn) | 5,00 | 00 |
| Market Cap (RM mn) | 8,100 | |
| YTD Chg In Share Price | N | IA |
| Beta (x) | N | IA |
| 52-week Hi/Lo (RM) | RM1.91 RM1.18 | |
| 3M Average Volume (shrs) | N | Α |
| Estimated Free Float | 44.4 | % |

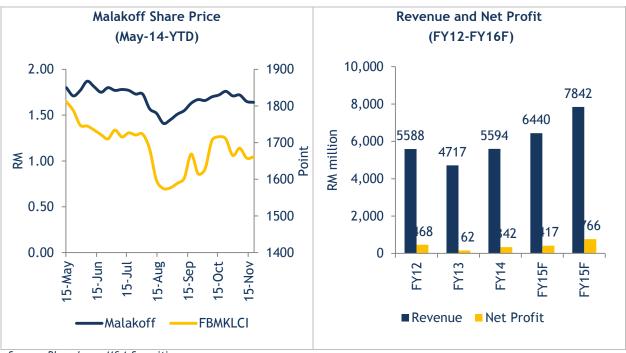
Major Shareholders

| Anglo Oriental | 19.6% |
|----------------|-------|
| EPF | 19.1% |
| MMC Corp | 17.9% |

- Outlook. Despite KEV plants dampened Malakoff results in 3Q15, we believe Malakoff 4Q15 performance will be trending higher in view of the absence of schedule maintenance as well as contribution from Port Dickson power plant that currently serves under subsidiary level. Additionally, we foresee that this year, the full effect from Macarthur Wind Farm acquisition in FY14 will be realized. Should no major operation issue reported, Malakoff will be able to meet our financial forecast in FY15 underpin by continuous capacity and energy payment from TNB.
- Change to forecast. We maintain our FY15 and FY16 earnings forecast as 9M15 results came in within our expectation. Nonetheless, FY15 and FY16 earnings are projected to jump by 22% and 82% driven by 1) uninterrupted power plants operation 2) completion of Tanjung Bin expansion 3) integration of PD Power Plant into Malakoff financials.
- Valuation. We maintain our target price on Malakoff at RM2.30 based on DCF valuation pegged at WACC of 6% and the stock is a BUY propel by uninterrupted cash flows driven by steady operations so far. Re-rating catalyst on the Malakoff could be driven by 1) winning tender for new power plants 2) extension of power purchase agreement (PPA) 3) higher than expected energy and capacity payment from TNB.

Table 1: Peers Comparison

| Table 1, Feel's comparison | | | | | | | | | | | |
|----------------------------|--------------|---------------|----------|------|---------|------|---------|------|------|-------|------|
| Company | Y/E Ended | Price (RM) | EPS (RM) | | P/E (x) | | P/B (x) | | ROE | ТР | Call |
| | | (IVM) | FY15 | FY16 | FY15 | FY16 | FY16 | FY16 | (%) | | |
| MMC Corp | Dec | 2.06 | 0.1 | 0.2 | 18.9 | 16.1 | 1.0 | 0.9 | 3.2 | 3.00 | Buy |
| TNB | Aug | 13.42 | 1.2 | 1.2 | 12.7 | 12.2 | 1.8 | 1.6 | 14.1 | 14.60 | Hold |
| Gas Malaysia | Dec | 2.33 | 0.1 | 0.1 | 25.0 | 20.6 | 3.3 | 3.2 | 17.0 | 2.89 | Buy |
| Petronas Gas | Dec | 22.94 | 0.9 | 0.9 | 25.0 | 24.3 | 4.0 | 3.7 | 21.4 | 23.20 | Hold |
| Petronas Chemical | Dec | 6.55 | 0.3 | 0.4 | 15.1 | 13.4 | 1.7 | 1.6 | 15.0 | 5.80 | Hold |
| Malakoff | Dec | 1.62 | NA | NA | NA | NA | NA | NA | 8.68 | 2.30 | Buy |
| YTL Power | Dec | 1.49 | 0.1 | 0.1 | 11.2 | 11.8 | 1.1 | 1.0 | 12.1 | NA | NA |
| Average | | | 0.5 | 0.6 | 19.4 | 17.3 | 2.3 | 2.2 | 13.8 | | |



Source: Bloomberg, M&A Securities

Table 1: Results Analysis

| Table 1: Results Analysis | | | | | | | | | |
|--------------------------------|-------|------------|-------------|-------------|-------|------------|------------|------------|--|
| YE: Dec (RM million) | 3Q15 | 2Q15 | 3Q14 | у-о-у | q-o-q | 9M15 | 9M14 | у-о-у | |
| Turnover | 1,284 | 1,296 | 1,408 | -9% | -1% | 3,926 | 4,112 | -5% | |
| EBITDA | 622 | 626 | 449 | 38% | -1% | 1,868 | 1,753 | 7 % | |
| Depreciation & Amortisation | (289) | (288) | (90) | 219% | 0% | (862) | (801) | 8% | |
| Operating Profit | 334 | 338 | 359 | -7 % | -1% | 1,006 | 952 | 6% | |
| Interest Income | 47 | 48 | 3 | 1326% | -3% | 141 | 84 | 67% | |
| Interest Expense | (186) | (202) | (227) | -18% | -8% | (603) | (684) | -12% | |
| Associated Co. | 5 | (26) | 40 | -89% | -117% | (12) | 41 | -128% | |
| Exceptional Items | - | - | - | 0% | 0% | - | - | 0% | |
| PBT | 199 | 158 | 175 | 14% | 26% | 532 | 394 | 35% | |
| Taxation | (30) | (60) | (47) | -36% | -50% | (144) | (114) | 27% | |
| PAT | 169 | 98 | 128 | 32% | 73% | 388 | 280 | 39% | |
| Minority Interest | (13) | (11) | (20) | -34% | 14% | (42) | (51) | -19% | |
| Net profit | 156 | 86 | 108 | 44% | 81% | 346 | 229 | 51% | |
| | | | | | | | | | |
| Margin | | | | | | | | | |
| EBITDA | 48% | 48% | 32% | | | 48% | 43% | | |
| Operation Margin | 26% | 26% | 25 % | | | 26% | 23% | | |
| PBT | 16% | 12% | 12% | | | 14% | 10% | | |
| PAT | 13% | 8% | 9 % | | | 10% | 7 % | | |
| Net Profit | 12% | 7 % | 8 % | | | 9 % | 6% | | |
| Effective Tax Rate | -15% | -38% | -27% | | | -27% | -29% | | |

Source: Bursa Malaysia, M&A Securities

Table 2: Financial Forecast

| Table 2. I Illaticiat i di ecast | | | | | | | | | |
|----------------------------------|-------|--------|--------|--------|--------|--|--|--|--|
| FYE December (RM million) | FY13 | FY14 | FY15F | FY16F | FY17F | | | | |
| Turnover | 4,717 | 5,594 | 6,440 | 7,842 | 7,669 | | | | |
| EBITDA | 1,173 | 2,461 | 2,360 | 2,810 | 2,855 | | | | |
| Depreciation & Amortisation | -471 | -1,087 | -1,128 | -1,115 | -1,118 | | | | |
| Operating Profit | 702 | 1,332 | 1,232 | 1,696 | 1,738 | | | | |
| Interest Income | 161 | 133 | 143 | 94 | 2 | | | | |
| Interest Expense | -840 | -911 | -816 | -707 | -841 | | | | |
| Associated Co. | 71 | 42 | 170 | 176 | 189 | | | | |
| Exceptional Items | 0 | 0 | 0 | 0 | 0 | | | | |
| PBT | 94 | 595 | 729 | 1,258 | 1,088 | | | | |
| Taxation | 151 | 183 | -175 | -302 | -261 | | | | |
| PAT | 245 | 413 | 554 | 956 | 827 | | | | |
| Minority Interest | -73 | -71 | -138 | -190 | -186 | | | | |
| Net profit | 172 | 342 | 417 | 766 | 641 | | | | |
| | | | | | | | | | |
| Margin | | | | | | | | | |
| EBITDA | 1,173 | 2,461 | 2,360 | 2,810 | 2,855 | | | | |
| Operation Margin | 15% | 24% | 19% | 22% | 23% | | | | |
| PBT | 84 | 595 | 729 | 1,258 | 1,088 | | | | |
| PAT | 235 | 413 | 554 | 956 | 827 | | | | |
| Net Profit | 162 | 342 | 417 | 766 | 641 | | | | |
| Effective Tax Rate | 179% | 31% | -24% | -24% | -24% | | | | |

Source: Bursa Malaysia, M&A Securities

Table 3: Segmental Breakdown

| Segmental Breakdown | Revenue | | | РВТ | | | |
|-----------------------|---------|--------|-----------|--------|--------|-----------|--|
| | 9M15 | 9M14 | Y-o-Y Chg | 9M15 | 9M14 | Y-o-Y Chg | |
| Asset Management | 4,225 | 5,149 | -21.8% | 1,327 | 2,127 | -37.6% | |
| Operation&Maintenance | 767 | 691 | 11.2% | 195 | 177 | 10.2% | |
| Elimination | -1067 | -1,728 | -38.2% | -516.7 | -1,414 | -63.5% | |
| Total | 3,926 | 4,112 | -4.5% | 1,005 | 891 | 12.9% | |

Source: Bursa Malaysia, M&A Securities

M&A Securities

STOCK RECOMMENDATIONS

BUY Share price is expected to be $\geq +10\%$ over the next 12 months.

TRADING BUY Share price is expected to be $\geq +10\%$ within 3-months due to positive newsflow. HOLD Share price is expected to be between -10% and +10% over the next 12 months.

SELL Share price is expected to be $\geq -10\%$ over the next 12 months.

SECTOR RECOMMENDATIONS

OVERWEIGHT The sector is expected to outperform the FBM KLCI over the next 12 months.

NEUTRAL The sector is expected to perform in line with the FBM KLCI over the next 12

months.

UNDERWEIGHT The sector is expected to underperform the FBM KLCI over the next 12 months.

DISCLOSURES AND DISCLAIMER

This report has been prepared by M&A SECURITIES SDN BHD. Readers should be fully aware that this report is for informational purposes only and no representation or warranty, expressed or implied is made as to the accuracy, completeness or reliability of the information or opinion contained herein. The recommendation and opinion are based on information obtained or derived from sources believed to be reliable.

This report contains financial forecast/projection based on our assumptions which may defer from the actual financial results announced by the companies under coverage. All opinions, estimates and assumptions are subject to change without notice. Analysts will initiate, update and cease coverage solely at the discretion of M&A SECURITIES SDN BHD.

Investors are to be cautioned that value of any securities invested may fluctuate from time to time. We advise investors to seek financial, legal and other advice for investing based on the recommendation of our report as we have not taken into account each investors' specific investment objectives, risk tolerance and financial position.

This report is not, and should not be construed as, an offer to buy or sell any securities or other financial instruments. M&A SECURITIES SDN BHD can accept no liability for any consequential loss or damage whether direct or indirect. Investment should be made at investors' own risks.

M&A SECURITIES SDN BHD and INSAS GROUP of companies, their respective directors, officers, employees and connected parties may have interest in any of the securities mentioned and may benefit from the information herein. M&A SECURITIES SDN BHD and INSAS GROUP of companies and their affiliates may provide services to any company and affiliates of such companies whose securities are mentioned herein. This report may not be reproduced, distributed or published in any form or for any purpose.

M & A Securities SdnBhd (15017-H) (A wholly-owned subsidiary of INSAS BERHAD) A Participating Organisation of Bursa Malaysia Securities Berhad

Principal Office: Level 1,2,3 No.45 & 47,43-6 The Boulevard, Mid Valley City, Lingkaran Syed Putra, 59200 Kuala Lumpur

Tel: +603 - 2282 1820 Fax: +603 - 2283 1893

Website: www.mnaonline.com.my